This money \$aving offer is being made to Real Estate Agents who have never used our inspection services before, and we can't think of a better way to introduce ourselves to you! Everyone likes to \$ave money when they can so I am offering you a major discount coupon to present to your next buyer. Our "Premium" service for our "Standard" fee — which is a \$100 \$avings! Scroll down for printable coupon!!

I am sure that your buyer will really appreciate the **\$avings.** I've been conducting Real estate inspections for over 20 years and have been a licensed general contractor for over 40 years.

I know that whenever you refer a vendor to your clients it will reflect back upon you as either a good or bad experience for them. I promise that your clients will thank you for referring us, and if you do not recognize the difference the added value between our inspection services's and whomever you've been using, well then the inspection is **FREE**; that's right I said **FREE!** Most Inspectors tell you what they will do for you or your clients, but I would rather share with you a few annoying things that I will **NOT** do.

- I will NOT scare or intimidate your buyers by using over the top egocentric language or attitude at either the walk through or in the written report as our reports and walk through are intended to educate.
- I will NOT produce a report that is hard to understand or uses terms that are technical.
- You will NOT have to refer your clients to a contractor or trades person for advice or questions that need answering as I'm an experienced licensed general contractor able to answer them. (This saves you valuable time)
- I will NOT produce a ridiculously long report full of disclaimers when a shorter report will provide the important information needed for you to move forward with your transactions.
- I will NOT make your job more difficult by littering the report with photos of minor insignificant items that end up making mountains out of molehills. Only photos of significant repair items will be inserted into the report to enhance the written text. So in other words, I do NOT nit pick the house apart.

Let's be honest here, many seasoned and experienced Real Estate professionals are content with the inspector they currently refer and will not respond to this offer as they know what to expect from their usual inspector, and no one like's surprises. You can feel comfortable by referring Rite-Way Inspections in that I've inspected thousands of homes in the past 20 years as well as built and remodeled hundreds. My office manager and full time scheduler - Lori - has been by my side for 18 years and we will take excellent care of your clients, spending the necessary time to properly explain the process and treat both of you with the respect you deserve. We strive to provide a pleasant stress-less experience for all. So go ahead and take the plunge, call us at **530-389-9200**. You will never really know if you are referring the best Inspector to your clients until you give us a shot. You and your clients can also visit us online at <a href="https://www.ritewayinspections.com">www.ritewayinspections.com</a> where you will also find a military discount.

Sincerely,

Scott Dewitz - Senior Inspector

Lori Schneider - The Ships Captain and Office Manager - 530-389-9200

"Inspecting every home as if it were our own"

